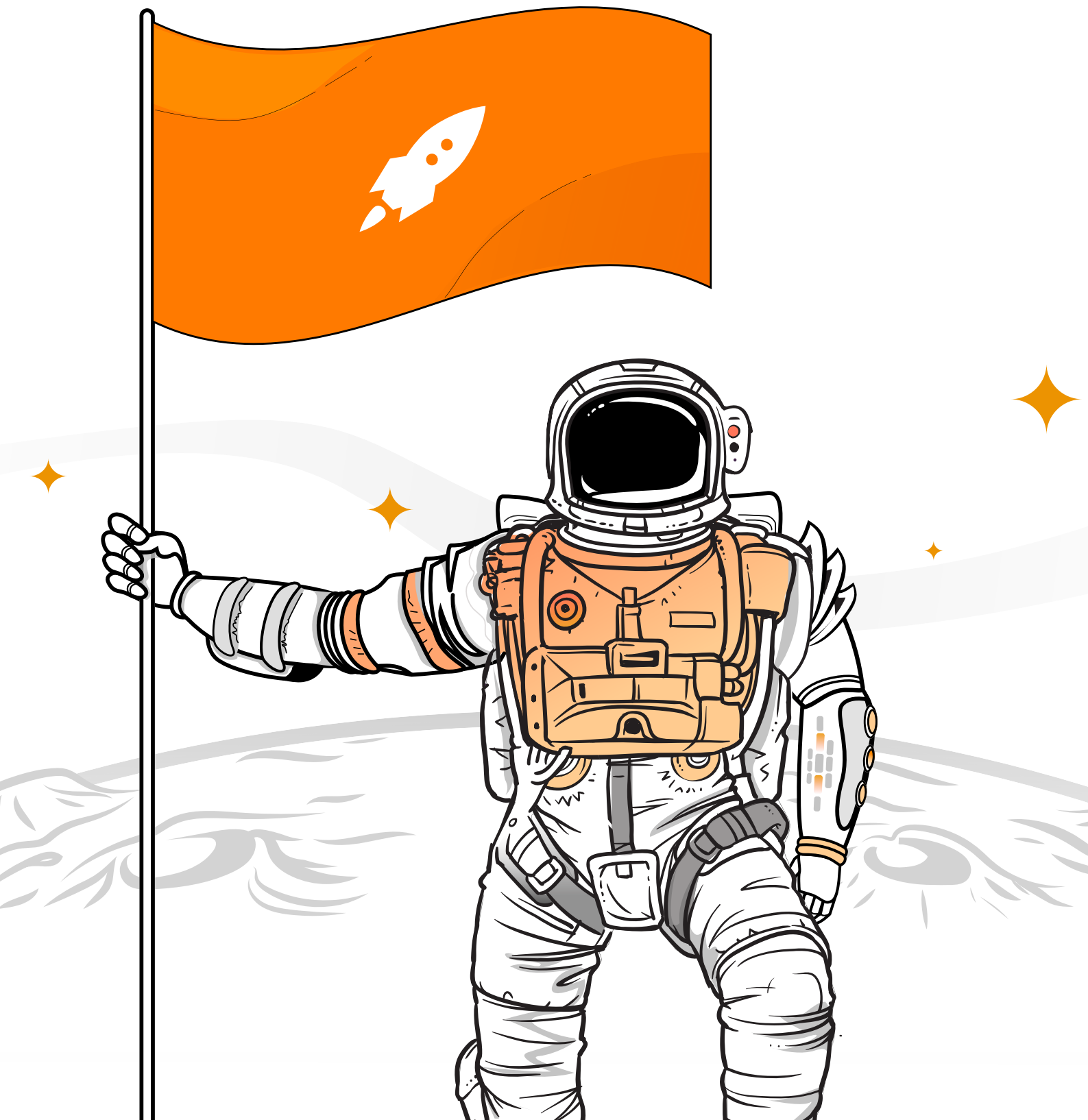


# AgileEngine engagement models



# Driving your growth via outsourcing

## Driving your growth via outsourcing

**76%** of executives surveyed by Deloitte\* outsource application and software development.

More than half of respondents mention cost savings as well as strategic and operation shifts as the key decision drivers when outsourcing.

Clients ranging from VC startups to Fortune 500 enterprises leverage our outsourcing solutions to scale smarter, and navigate uncertain market environments with enhanced speed and efficiency. This guide will help you choose an engagement model best-suited for your strategic posture and business goals.

*\*Deloitte Global Outsourcing Survey 2022*

## AgileEngine's talent outsourcing solutions

### Team augmentation

Integrate highly competent remote experts into your team & process

[LEARN MORE](#)

### Dedicated teams

Assemble a custom team driving feature & functionality development

[LEARN MORE](#)

### Solutions teams

Get end-to-end coverage, from design to development, maintenance, and beyond

[LEARN MORE](#)

## Your advantages with each of our engagement models:

- **Cost-efficiency:** Our clients see up to 2X cost-savings compared to in-house and local development firms and report up to 3X higher ROI on individual projects
- **Top-3% talent:** When engaging new experts, we test candidates for technical knowledge, ownership mentality, and soft skills
- **Dedicated candidate pipeline:** We prescreen the best candidates for industry expertise and culture fit to ensure a 100% match
- **Flexibility:** Choose nearshore locations for maximum working hours overlap, or go with offshore for round-the-clock operations
- **Focus on your growth:** Our experts don't just deliver excellent code, they take initiative and are ready to recommend strategies for achieving optimal outcomes



# Team Augmentation

Team Augmentation enhances an organization's in-house engineering and UX capabilities by integrating one or more remote experts into existing teams. Combining internal and external software development knowledge enables companies to quickly scale their development projects, bridge skills gaps, and optimize talent costs.

With Team Augmentation, you get 100% control over your remote capabilities and manage them alongside your in-house experts.

## Your benefits with Team Augmentation:

- Minimal to no changes to your process: remote experts follow your process and reporting protocols
- Granular control over team augmentation: you can select and interview every candidate from our pool of pre-screened tech talent
- Support: our Associate Delivery Managers and Tech Leads are available for on-demand oversight and project alignment

## Potential challenges:

- Talent development and workflow need to be handled internally by your organization
- All strategic support from AgileEngine is limited to on-demand sessions

## Optimal use case:

- 1 You need external resources to handle engineering and design tasks alongside your in-house experts
- 2 You are all set when it comes to architecture, project management, and leadership capabilities

[EXPLORE TEAM AUGMENTATION WITH OUR EXPERTS](#)



# Dedicated Teams

A Dedicated Team is a specialized or cross-functional group of software experts committed to a specific project. The team functions as an extension of an organization's in-house capabilities, offering focused collaboration on a defined scope.

With Dedicated Teams, you retain control over project management, but get more support from AgileEngine Tech Leads and Delivery Managers. With clearly-defined objectives and goals in place, the result is enhanced productivity, seamless integration, and the achievement of project goals.

## Your benefits with Dedicated Teams:

- Continuous support from Tech Leads to optimize architecture, technology selection, and other strategic decisions
- Ability to quickly scale teams to match your growth and business objectives
- Team buildout support from Tech Leads, with team assembly via a dedicated candidate pipeline
- Ability to interview candidates
- Granular reporting on progress and financials provided by AgileEngine
- On-demand oversight by a Delivery Manager

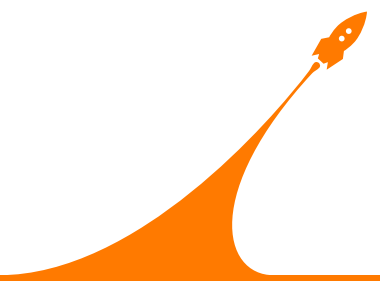
## Potential challenges:

- Talent development needs to be handled internally by your organization

## Optimal use case:

- 1 Your project requires external experts able to own the development of complete features and functionality while coordinating their work with your team
- 2 You are open to technical leadership on a feature-level scope

GET STARTED WITH YOUR DEDICATED TEAM



# Solutions Teams

Solutions Teams deliver technical and UX solutions end-to-end, based on the business challenges and goals defined by the client. Teams of this type operate as cross-functional clusters driven by dedicated project managers, with direct oversight from engineering managers and VPs.

Solutions Teams offer 360-degree support and flexibility in terms of on-demand technical, design, and leadership capabilities.

## Your benefits with Solutions Teams:

- Cross-functional expertise tailored for your specific needs and challenges
- Full strategically-aligned enterprise-level technical support and governance with PM/PO-driven teams led by Delivery and Portfolio managers
- Full PM/PO and DM availability for project discovery sessions and strategic planning
- Weekly, monthly, quarterly and annual financial, contract and project reporting and tracking
- Talent development and motivation handled by AgileEngine via career roadmaps, training, mentoring, one-on-ones, and other activities
- On-demand consulting with Data, QA/AQA, Design, and Cybersecurity Studios at AgileEngine

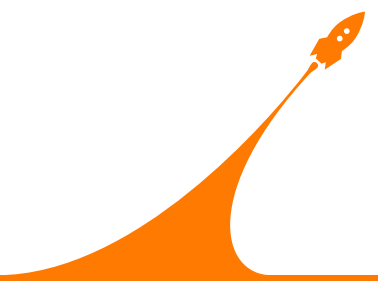
## Potential challenges:

- Your control over the process is higher-level compared to Dedicated Teams and Team Augmentation. AgileEngine handles team assembly and workflow while ensuring a 100% match to your project needs

## Optimal use case:

- 1 You have business challenges that require end-to-end solutions developed by external experts
- 2 Your project is open to external technical leadership and management
- 3 You need more control, visibility, and transparency compared to traditional project-based outsourcing offered by offshore dev shops

ENGAGE A SOLUTIONS TEAM





# Your success is our top priority

Whichever model you choose, you will get top-tier expertise and 100% dedication to your growth. With AgileEngine, you are free to transition between models as your product and business goals evolve.

Contact AgileEngine to learn  
more about our expertise in  
your industry and technology:

[CONNECT VIA EMAIL](#)